



HOW TO HELP CLIENTS DURING ECONOMIC STRUGGLE

Industry Data and Industry Data with Company Comparisons Report

Benchmark businesses with the largest database of real-time, private-company financial data. ProfitCents aggregates financial statements from accounting firms, banks, and credit unions through a cooperative data model. Use this as a quick way to see how your clients' performance has been impacted, and how the performance compares to the industry. Additionally see how the industry is doing overall during this time.

INDUSTRY FINANCIAL DATA AND RATIOS

[View Formula Key](#)

Average by Year (Number of Financial Statements)

Financial Metric	Last 12 Months (1,111)	2020 (1,133)	2019 (3,563)	Last 5 Years (22,410)	All Years (65,583)
Current Ratio	3.53	3.55	3.06	2.80	2.48
Quick Ratio	2.85	2.87	2.12	1.94	1.66
Gross Profit Margin	62.12%	61.97%	61.24%	60.68%	58.97%
Net Profit Margin	-0.66%	-0.56%	3.36%	2.33%	1.97%
Inventory Days	17.25	17.12	14.45	14.28	14.79
Accounts Receivable Days	0.65	0.66	0.53	0.51	0.56
Accounts Payable Days	17.32	17.14	13.91	14.33	16.08
Interest Coverage Ratio	2.90	2.95	10.08	10.53	9.56
Debt-to-Equity Ratio	2.83	2.81	2.75	2.87	2.91
Debt Service Coverage Ratio	0.64	0.89	6.52	6.38	5.81
Return on Equity	39.79%	39.61%	54.58%	54.48%	47.10%
Return on Assets	11.86%	11.70%	24.68%	22.50%	18.01%
Gross Fixed Asset Turnover	3.54	3.55	4.20	4.21	4.09
Sales per Employee	\$45,967	\$45,967	\$69,119	\$66,303	\$54,567
Profit per Employee	\$840	\$840	\$3,086	\$4,010	\$2,238
Growth Metric	Last 12 Months (242)	2020 (249)	2019 (2,173)	Last 5 Years (12,686)	All Years (34,593)
Sales Growth	-16.70%	-16.10%	4.35%	4.93%	5.30%
Profit Growth	-11.66%	-8.67%	14.36%	12.01%	14.91%

*This benchmark has been set according to where a healthy business within the industry would perform.

- Accurate benchmarking data
- 60 ratios and metrics
- Easy insight into industry trends
- More than 1,400 industries

About ProfitCents:

ProfitCents is a financial information company that provides accounting, risk management, financial analysis and business valuation technology solutions to financial services firms and financial institutions. Our mission is to make complicated financial information easier to understand and analyze. Thousands of accounting firms, banks, credit unions, valuation firms and private companies use our applications and information to analyze private-company performance, determine the value of businesses, understand industry trends and assess the credit risk of borrowers. ProfitCents provides the largest real-time database of private-company financial statement information in the United States.

For more information, please email or call: profitcents.support@abrigo.com or 833-4-ABRIGO