# ETRR Electric Tax Return Reader

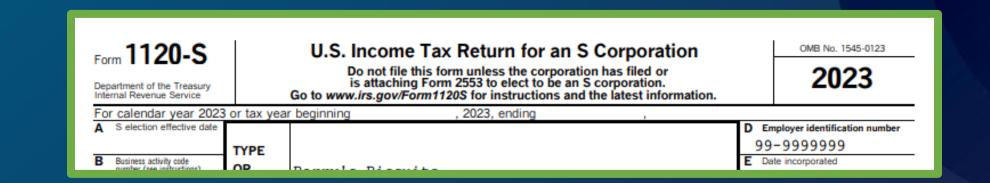
A Step-by-Step Guide to Easy Client Data Integration



With our Electronic Tax Return Reader, financial professionals can seamlessly upload client financial information from five major tax packages in less than five minutes. Quickly identify opportunities to help your clients make better financial decisions.

### ProfitCents and our Valuation Solution currently supports these tax packages:

- Drake
- Lacerte
- Proseries Tax
- CCH Prosystems fx Tax
- UltraTaxCS



	1 a	Gross receipts or sales 889,042. b Less returns and allowances 35,511. Balance	1 c	853,531.
- NCOME	2	Cost of goods sold (attach Form 1125-A)	2	10,985.
		Gross profit. Subtract line 2 from line 1c.	3	842,546.
	4	Net gain (loss) from Form 4797, line 17 (attach Form 4797)	4	46.
	5	Other income (loss) (see instrs — att statement).  See Statement 1	5	411,896.
	6	Total income (loss). Add lines 3 through 5.	6	1,254,488.
DE	7	Compensation of officers (see instructions – attach Form 1125-E)	7	56.
	8	Salaries and wages (less employment credits)	8	-2,186.
	9	Repairs and maintenance	9	486.
	10	Bad debts	10	4,587.
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### Benefits of the ETRR

(Electronic Tax Return Reader)



- Save up to 30 minutes per client
- Automated mapping that integrates tax information into ProfitCents
- Eliminate the risk of manual data entry errors, including skipped lines or transposed numbers
- Quickly identify opportunities to cross-sell services during tax season

#### INDUSTRY FINANCIAL DATA AND RATIOS

Green: Company metrics highlighted in green are within the top 20% of the industry. Red: Company metrics highlighted in red are within the bottom 20% of the industry.

#### **Industry Data**

(Number of Financial Statements)

Financial Metric	Company Data	Recent 12 Months (139)	Distance from Industry	2023 (437)	2000- Present (49229)
Current Ratio	1.66	7.22	-77%	5.02	2.91
Quick Ratio	1.30	5.50	-76%	3.80	2.06
Gross Profit Margin	47.22%	56.09%	-16%	61.35%	58.90%
Net Profit Margin	25.73%	4.15%	520%	8.45%	4.62%
Inventory Days	73.58	11.23	555%	12.56	13.41
Accounts Receivable Days	33.38	0.70	4,669%	0.57	0.61
Accounts Payable Days	14.03	6.15	128%	13.25	16.93
Interest Coverage Ratio	2,567.07	11.62	21,998%	19.31	12.47

Our patent-approved and award-winning Electronic Tax Return Reader excludes Personally Identifiable Information (PII) when tax returns are imported into ProfitCents. Names, addresses, SSN, and Tax ID are not stored in our database. This allows for secure uploads and ensures that only relevant tax fields are coming into ProfitCents.

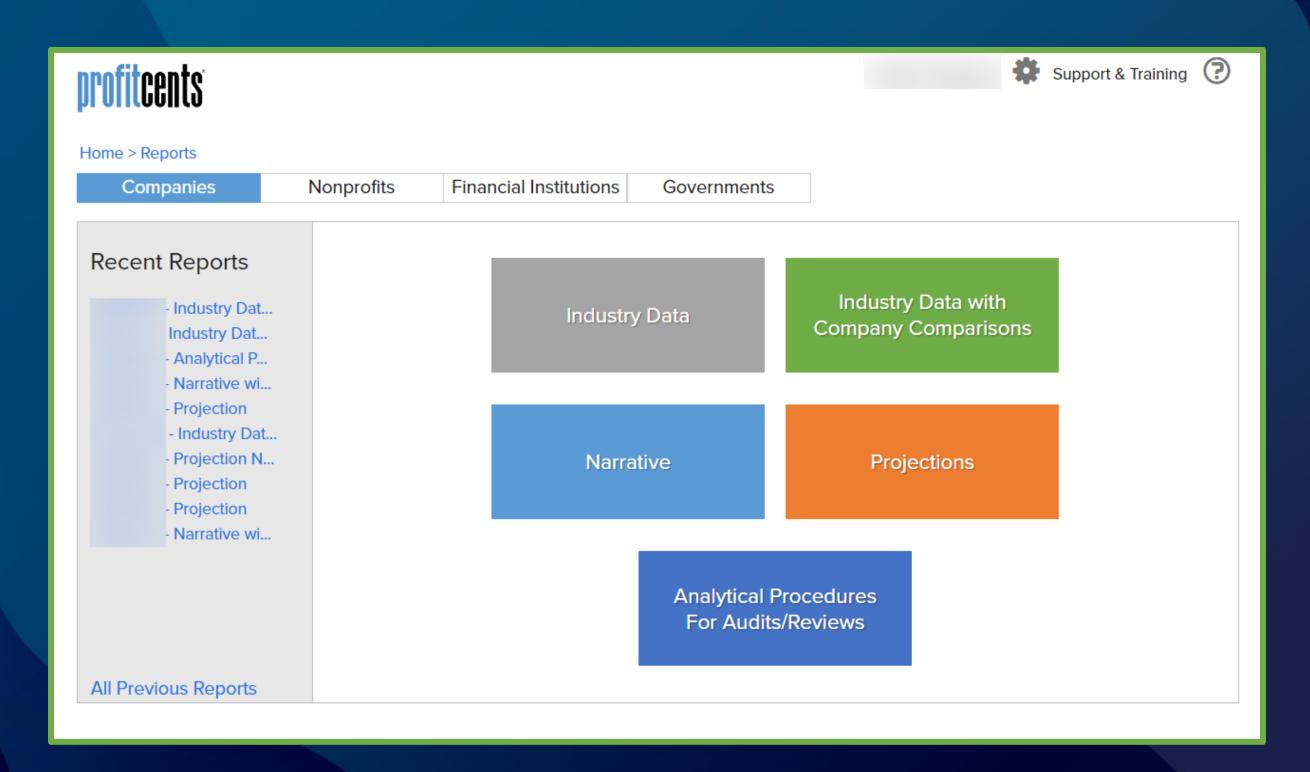
View Formula Key

#### Step 1: Click Run Reports

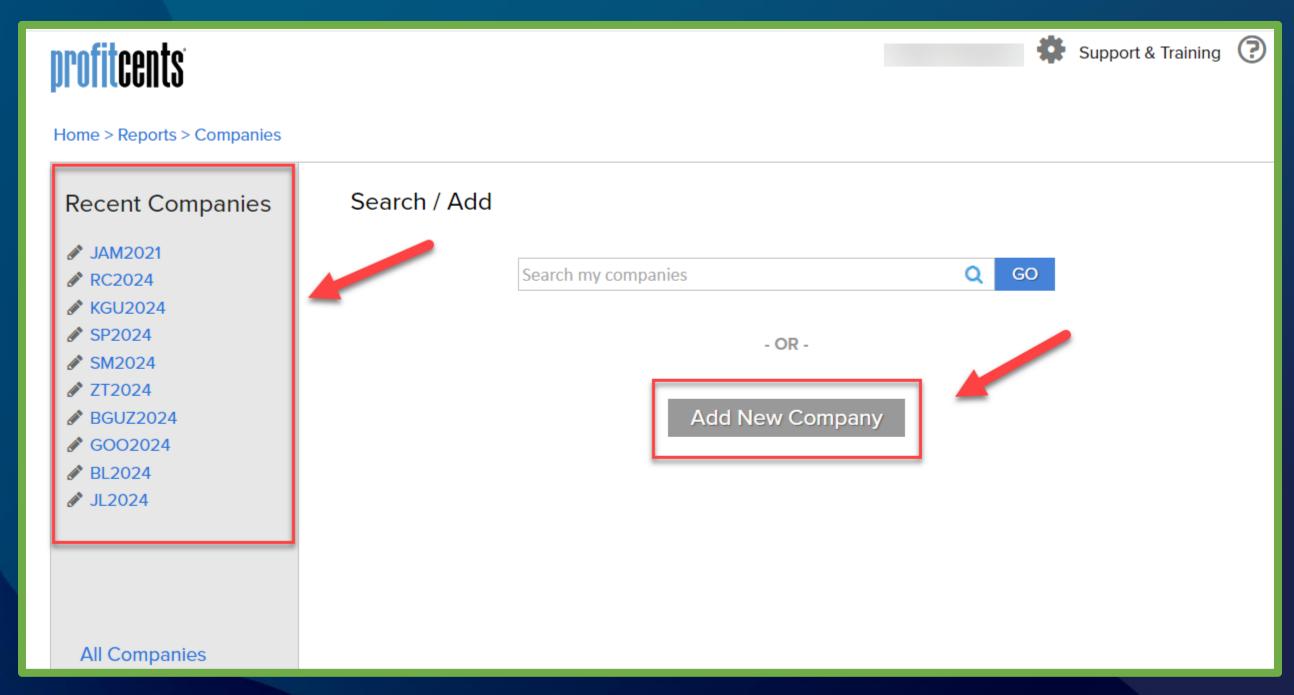


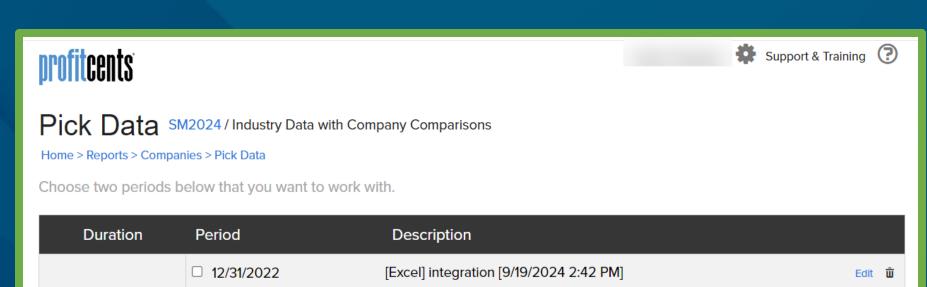






### Step 3: Choose a current client, or create a new one





Step 4: Select *Add Period(s)* 

Review & Run Report

12/31/2021

12/31/2020

12/31/2019

months

Run Report

[Excel] integration [9/19/2024 2:42 PM]

[Excel] integration [9/19/2024 2:42 PM]

[Excel] integration [9/19/2024 2:42 PM]

Add Period(s)

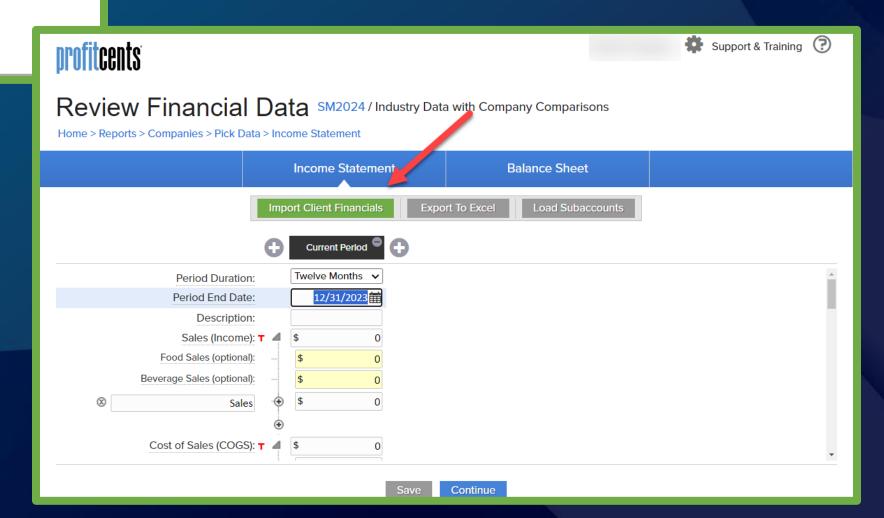
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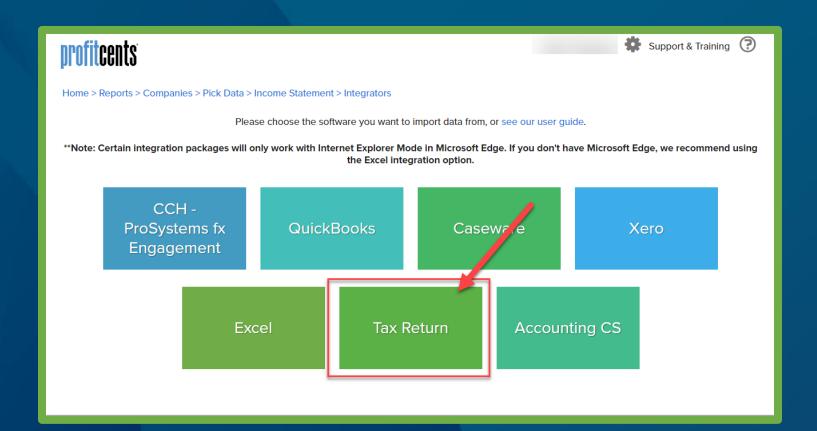
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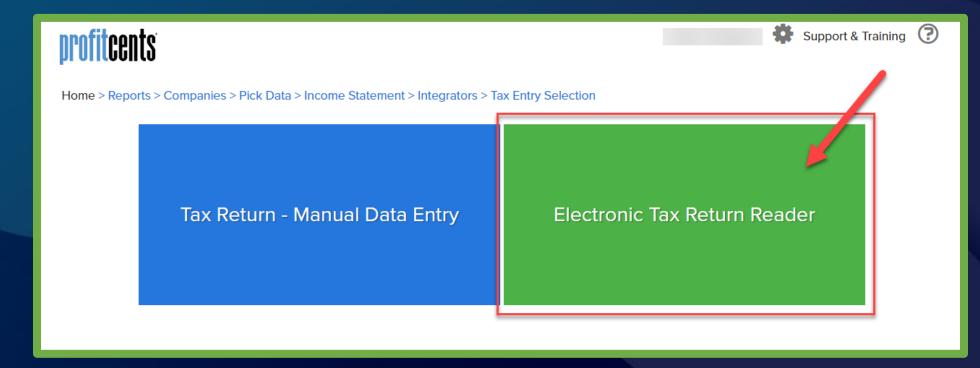
Then click

Import Client Financials



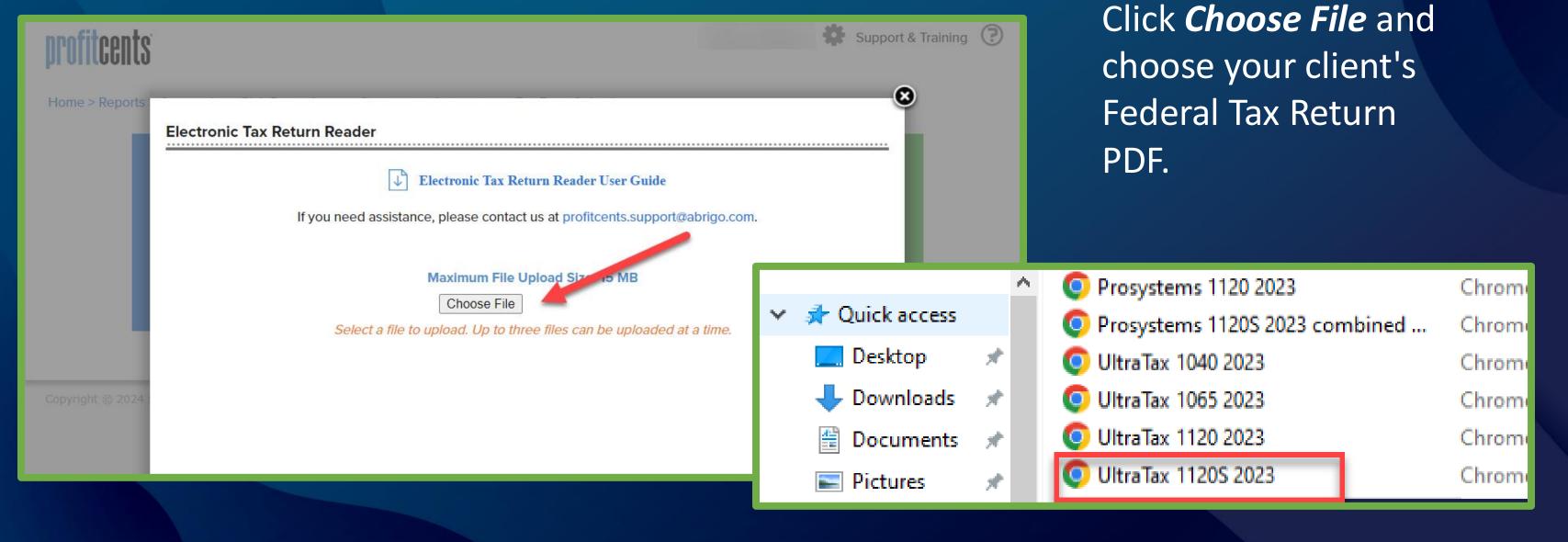


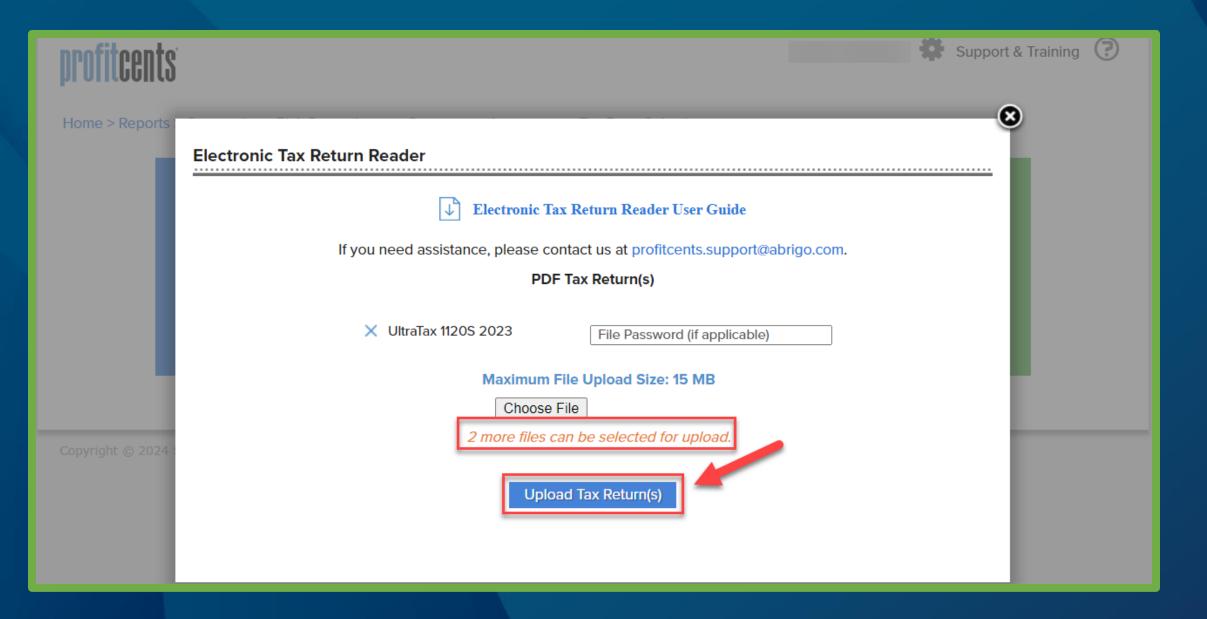
Step 5: Select *Tax Return* then *Electronic Tax Return Reader* 

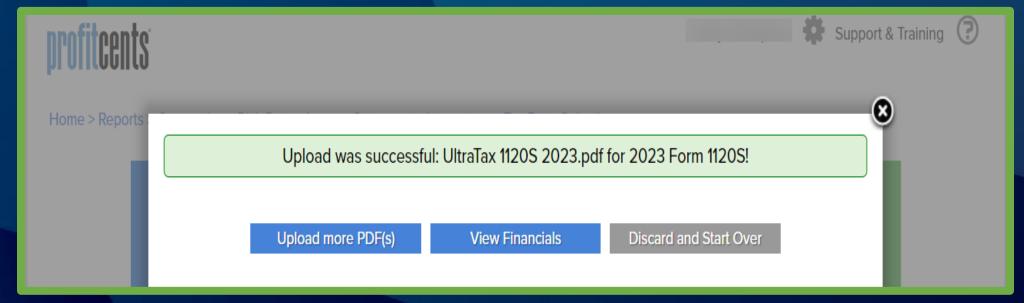


Step 6: If using tax returns, they must be from the original tax package, printed to PDF. It will not accept handwritten or scanned copies.



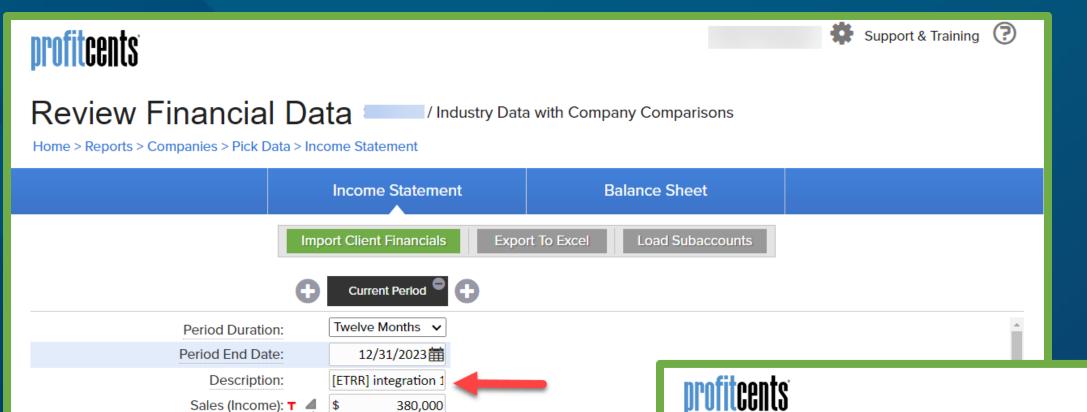






Step 7: Click Upload
Tax Return(s) and
either Upload more
PDF(s) or View
Financials

Note: You can upload 3 periods of data at a time when using the ETRR



Add Period(s)

Support & Training ?

Your client's information is now in the system and ready for you to run reports!

Food Sales (optional):

Beverage Sales (optional)



Pick Data / Industry Data with Company Comparisons

Home > Reports > Companies > Pick Data

Choose two periods below that you want to work with.

Review & Run Report

Duration	Period	Description	
	12/31/2023	[ETRR] integration 1120S Tax Return [9/19/2024 3:27 PM]	Edit 🗓
40	□ 12/31/2022	[Excel] integration [9/19/2024 2:42 PM]	Edit 🗓
12	□ 12/31/2021	[Excel] integration [9/19/2024 2:42 PM]	Edit 🗓
months	□ 12/31/2020	[Excel] integration [9/19/2024 2:42 PM]	Edit 🗓
	□ 12/31/2019	[Excel] integration [9/19/2024 2:42 PM]	Edit 🗓

Run Report

Thank you